Family Tree, Inc.

Independent Auditor's Reports and Financial Statements

June 30, 2018 and 2017

Family Tree, Inc. June 30, 2018 and 2017

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Independent Auditor's Report on Financial Statements and Supplementary Information

Board of Directors Family Tree, Inc. Wheat Ridge, Colorado

Report on the Financial Statements

We have audited the accompanying financial statements of Family Tree, Inc. (Family Tree) which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors Family Tree, Inc.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Family Tree, Inc. as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the June 30, 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 26, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Supplementary Information

Our 2018 audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information, consisting of the schedule of expenditures of federal awards required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) as listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 25, 2018, on our consideration of Family Tree's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Family Tree's internal control over financial reporting and compliance.

BKD,LIP

Denver, Colorado October 25, 2018

Family Tree, Inc. Statement of Financial Position Year Ended June 30, 2018 (With Summarized Financial Information for 2017)

	2018	2017
Assets		
Cash and cash equivalents	\$ 1,779,068	\$ 961,911
Receivables, net of allowance	767,669	863,998
Investments	222,566	195,071
Inventory	23,716	16,450
Prepayments and other	29,431	18,446
Property and equipment, net	1,792,175	1,829,127
Beneficial interest in Community First Foundation	258,568	257,448
Total assets	\$ 4,873,193	\$ 4,142,451
Liabilities		
Accounts payable	\$ 69,872	\$ 96,564
Accrued liabilities	408,291	306,909
Other liabilities	4,012	4,012
Deferred revenue	74,000	20,868
Notes payable	457,750	499,201
Total liabilities	1,013,925	927,554
Net Assets		
Unrestricted	3,336,633	2,499,668
Temporarily restricted	347,718	540,312
Permanently restricted	174,917	174,917
Total net assets	3,859,268	3,214,897
Total liabilities and net assets	\$ 4,873,193	\$ 4,142,451

Family Tree, Inc.

Statement of Activities Year Ended June 30, 2018 (With Summarized Financial Information for 2017)

		2017			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Summarized Financial Information
Revenue					
Contributions and grants					
Federal government grants	\$ 2,561,632	\$ -	\$ -	\$ 2,561,632	\$ 1,999,530
Other government grants	1,191,156	-	-	1,191,156	1,027,417
Foundations grants	292,097	153,357	-	445,454	581,431
Corporation and individual contributions In-kind contributions	442,038	4,616	-	446,654	504,031
Mile High United Way	206,936 93,750	18,750	-	206,936	187,505
Total contributions and grants	4,787,609	176,723		4,964,332	4,424,914
Special events	200,762	170,725		200,762	129,243
Less direct benefit to attendees	(55,874)	-	-	(55,874)	(38,862)
Less direct bencht to attendees	144,888			144,888	90,381
Program service fees	1,664,433			1,664,433	1,519,626
Rental and other income	97,256	-	-	97,256	122,866
Treasure Trunk Thrift Store	302,781	-	-	302,781	292,806
Investment return	(1,609)	-	-	(1,609)	3,276
Change in beneficial interest in net assets					
of Community First Foundation		13,311		13,311	26,899
	6,995,358	190,034	-	7,185,392	6,480,768
Net assets released from restrictions	382,628	(382,628)			
Total revenue	7,377,986	(192,594)		7,185,392	6,480,768
Expenses					
Program services					
Homelessness program	1,989,934	-	-	1,989,934	1,688,257
House of Hope shelter	477,837	-	-	477,837	488,133
Women in Crisis shelter and clinic	502,435	-	-	502,435	463,594
Domestic violence support services	981,745	-	-	981,745	864,330
Child and youth services Treasure Trunk Thrift Store	1,191,632	-	-	1,191,632	1,149,027
Property management	287,703 31,339	-	-	287,703 31,339	295,661 32,870
Total program expenses	5,462,625			5,462,625	4,981,872
	5,402,025			5,402,025	4,901,072
Supporting services General and administration	759 212			759 212	(02.7(0)
Funds development	758,312 501,695	-	-	758,312 501,695	692,769
Total supporting services expenses	1,260,007			1.260.007	455,019
Total expenses				,,	1,147,788
Change in Net Assets From Operations	<u>6,722,632</u> 655,354	(192,594)		<u>6,722,632</u> 462,760	<u>6,129,660</u> 351,108
Gain on Disposal of Assets	181,611	(192,394)	-	402,700	551,100
Change in Net Assets	836,965	(192,594)		644,371	351,108
Net Assets, Beginning of Year	2,499,668	540,312	174,917	3,214,897	2,863,789
Net Assets, End of Year	\$ 3,336,633	\$ 347,718	\$ 174,917	\$ 3,859,268	\$ 3,214,897
	\$ 5,550,055	<i>y 5</i> 17,710	φ 1/1,/1/	<i>4 3,037,200</i>	÷ 5,211,077

Family Tree, Inc. Statement of Functional Expenses Year Ended June 30, 2018 (With Summarized Financial Information for 2017)

	Program Services						 Supportin	g Ser	rvices										
	Housir Stabiliz				Do	mestic Vio	lence	Services											
	Homelessne Program	SS	o	House If Hope Shelter		/omen in Crisis Shelter nd Clinic	v s	omestic liolence Support ervices	child and Youth Services	reasure Trunk rift Store	Property nagement	Total Program Expenses	 neral and inistration		Funds /elopment	E	Total xpenses	E	2017 Total xpenses
Salaries and benefits	\$ 661,5	541	\$	297,563	\$	337,055	\$	790,388	\$ 938,859	\$ 176,705	\$ 144,719	\$ 3,346,830	\$ 703,675	\$	315,598	\$	4,366,103	\$	4,017,646
Contract services		-		6,513		20,955		19,117	3,626	665	844	51,720	73,840		9,028		134,588		197,482
Direct client costs	1,175,7	729		66,725		39,236		12,132	93,623	-	91	1,387,536	-		44,976		1,432,512		1,168,142
Travel	22,2	266		186		96		11,105	61,188	8	1,844	96,693	948		2,764		100,405		82,113
Building lease and rent		-		-		-		1,200	-	66,506	6,990	74,696	-		-		74,696		60,879
Utilities	3,	796		14,351		15,341		6,511	564	9,592	26,280	76,435	-		-		76,435		83,170
Repairs and maintenance	15,3	392		13,075		15,417		14,900	703	9,307	34,828	103,622	6		-		103,628		54,033
Supplies and printing	4,5	534		7,175		6,489		24,288	10,607	5,037	2,161	60,291	19,048		13,815		93,154		70,480
Telephone and postage	6,8			10,295		9,071		11,589	6,984	2,086	2,519	49,417	3,622		2,650		55,689		57,611
Insurance	9,0	536		7,651		6,237		8,486	6,353	6,045	11,571	55,979	8,418		2,182		66,579		69,950
Staff development, meetings																			
and recruitment	2,2	233		846		5,150		3,589	7,153	391	92	19,454	4,261		1,966		25,681		26,547
Merchant fees, other fees and dues	5,	181		182		242		5,921	2,419	4,240	304	18,489	8,073		12,743		39,305		30,676
Volunteer and Board		-		-		-		-	-	-	-	-	620		7,530		8,150		7,388
Outreach		-		-		-		-	3,286	514	-	3,800	-		7,934		11,734		14,279
Interest and other		27		3,208		26		-	9	(7,267)	2,363	(1,634)	31,457		-		29,823		85,498
Facilities and indirect allocations		785		20,864		32,786		59,578	 56,258	 10,432	 (235,912)	 18,791	 (99,299)		80,509		1		-
Expenses before depreciation and amortization	1,981,9			448,634		488,101		968,804	1,191,632	284,261	(1,306)	5,362,119	754,669		501,695		6,618,483		6,025,894
Depreciation and amortization	7,9	941		29,203		14,334		12,941	 -	 3,442	 32,645	 100,506	 3,643		-		104,149		103,766
Total expenses	\$ 1,989,9	934	\$	477,837	\$	502,435	\$	981,745	\$ 1,191,632	\$ 287,703	\$ 31,339	\$ 5,462,625	\$ 758,312	\$	501,695	\$	6,722,632	\$	6,129,660

Family Tree, Inc.

Statement of Cash Flows

Year Ended June 30, 2018 (With Summarized Financial Information for 2017)

	2018	2017
Operating Activities		
Change in net assets	\$ 644,371	\$ 351,108
Items not requiring (providing) cash		
Net realized and unrealized loss on investments	5,780	725
Depreciation and amortization	104,149	103,801
Change in beneficial interest in Community First Foundation	(13,311)	(26,899)
Loss (gain) on disposal of property	(176,066)	26,623
Changes in		
Receivables	96,329	(135,779)
Inventory	(7,266)	4,088
Prepayments and other	(10,985)	2,884
Accounts payable and accrued liabilities	112,722	43,829
Other liabilities and deferred revenue	53,132	19,506
Net cash provided by operating activities	808,855	389,886
Investing Activities		
Purchase of investments	(33,275)	(2,219)
Acquisitions of property and equipment	(163,003)	-
Proceeds from disposal of property	233,840	
Net cash provided by (used in) investing activities	37,562	(2,219)
Financing Activities		
Net distribution from beneficial interest		
in Community First Foundation	12,191	12,559
Payments on notes payable	(41,451)	(39,033)
Net cash used in financing activities	(29,260)	(26,474)
Change in Cash and Cash Equivalents	817,157	361,193
Cash and Cash Equivalents, Beginning of Year	961,911	600,718
Cash and Cash Equivalents, End of Year	\$ 1,779,068	\$ 961,911
Supplemental Disclosure of Cash Flow Information Interest paid	<u>\$ 28,740</u>	\$ 33,489
Property and equipment purchases included in accounts payable	\$ -	\$ 38,032

Note 1: Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations

The mission of Family Tree is to help people overcome child abuse, domestic violence, and homelessness to become safe, strong, and self-reliant. Family Tree was founded in 1976 as a cooperative effort with local government, civic, and private agencies to coordinate existing human service resources, and to identify and develop innovative responses for youth and families in Jefferson County. Due to its high-quality services, along with expanding community needs, Family Tree broadened its service area to include the entire seven-county Denver metro region. Family Tree operates utilizing three programmatic pillars of Child and Youth Services, Domestic Violence Services, and Housing and Family Stabilization Services.

Family Tree works with vulnerable populations located in the seven-county Denver metro region. Its clients have histories of poverty, trauma, and/or crisis, which do not fit a specific profile, but internal data has identified the most common client demographic across all programs are family units (64%), of which the majority are female headed households (78%), and have annual income under \$10,000 (51%). During the year ended June 30, 2018, Family Tree assisted 28,828 people; 8,133 through direct services and 20,695 through its crisis/informational hotlines. Through both of its residential facilities, Family Tree provided 19,163 nights of safe shelter to individuals and families.

Family Tree's services include:

Child & Youth Services: Offers community-based education, treatment, crisis intervention, and case management to stabilize families with children and youth in order to prevent and help families overcome child abuse.

- Community Family Resource Team: 120-day home-based therapeutic program designed to keep youth safely in their homes, providing crisis intervention, school-based assistance, and support to stabilize families. During the year ended June 30, 2018, Family Tree assisted 102 at-risk youth with in-home services; 100% were successfully diverted from further child welfare and court system involvement.
- SafeCare Colorado: nationally-recognized, evidence-based in-home program providing direct skills training in parenting, child safety, and health in Adams, Douglas, and Jefferson counties. During the year ended June 30, 2018, 65% of SafeCare families completed one or more modules, which is proven to demonstrate an increase in parenting knowledge.
- Kinship Programs: home-based financial/supportive services for relative caretakers struggling to maintain stability/housing for children in their care. During the year ended June 30, 2018, nearly 1,000 individuals were provided assistance maintaining stability for children in their care.

Domestic Violence Services: Keeps domestic violence survivors and their children safe through crisis line, emergency shelter, safety planning, legal advocacy, and linkages to community resources. During the year ended June 30, 2018, 16,720 individuals received direct services and assistance through the domestic violence crisis line.

Women In Crisis: provides 45-day confidential shelter, case management, and support for survivors and their children. During the year ended June 30, 2018, 283 survivors of domestic violence received shelter and supportive services. Client surveys showed 90% increased their knowledge of safety strategies and 92% reported increased knowledge of community resources.

- Legal Advocacy: increase immediate and long-term safety through civil/criminal legal advocacy and crisis intervention. During the year ended June 30, 2018, 1,300 clients were served, a 32% increase from the previous program year. Ninety-eight percent (98%) of those surveyed reported they know more about their rights and options.
- Domestic Violence Outreach: increase safety/healing, and decrease isolation of victims and their children through advocacy in a safe, community setting. During the year ended June 30, 2018, 148 people were served and 98% of those surveyed reported they feel less alone.
- Parenting Time Program: provide a safe environment for children to spend time with nonresidential parent(s). Last fiscal year, services were provided to over 1,300 people. Ninety-two (92%) of those surveyed stated they have been able to maintain or improve their relationship with their children because of this program.

Housing & Family Stabilization Services: Provides individual and family stabilization services through emergency shelter, crisis helpline, homeless prevention services, case management, education, housing and rental assistance and employment services, along with ancillary support for people experiencing homelessness or those at risk of becoming homeless. During the year ended June 30, 2018, 212 households received direct services including rental assistance and case management, and 2,368 people were connected through the crisis helpline.

- House of Hope: provides 90-day shelter, case management, and support for homeless women with children. Last year, House of Hope provided emergency residential services to 144 individuals, and 66% of families exiting moved into safe, stable housing.
- Homelessness Program: comprehensive support, case management and employment guidance, stabilizing individuals/families and providing access to affordable housing. During the year ended June 30, 2018, 80% of families exiting the Homelessness Program moved into permanent housing. Additionally, 69% of those households who exited maintained or increased their income.

Other Family Tree Programs

- Treasure Trunk: is a donation-based community thrift store that offers access to clothing, furniture, and household goods to families and individuals who are on the path towards economic independence. Family Tree provides vouchers usually valued between \$25 and \$250 for Family Tree program participants to gather basic needs items. In the year ended June 30, 2018, more than 1,200 vouchers were redeemed at Treasure Trunk, totaling \$34,944 in assistance to clients.
- Property Management: provides safe and secure facilities to ensure continuous operation and control of physical facilities owned and/or used for services.

Basis of Presentation

The accompanying financial statements of Family Tree have been prepared on the accrual basis of accounting. Family Tree reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted amounts are those currently available for use in Family Tree's operations.

<u>Temporarily restricted amounts</u> are contributions restricted by donors specifically for certain time periods, purposes, or programs.

<u>Permanently restricted net assets</u> are monies that must be maintained permanently by Family Tree as required by the donor and includes amounts held in an endowment fund at Community First Foundation.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Family Tree considers all liquid investments with original maturities of three months or less that are not part of the investment portfolio to be cash equivalents.

At June 30, 2018, Family Tree's cash accounts exceeded federally insured limits by approximately \$1,490,000.

Investments and Investment Return

Investments in equity securities having a readily determinable fair value and in all debt securities are carried at fair value. Investment return includes dividend, interest and other investment income; realized and unrealized gains and losses on investments carried at fair value; and realized gains and losses on other investments.

Inventory

Inventory consists of materials donated to the Treasure Trunk store and is valued at estimated fair value at the time of donation.

Property and Equipment

Property and equipment acquisitions are recorded at cost, or if contributed, at the fair value at the date of donation. Depreciation and amortization are calculated using the straight-line method over the estimated useful life of each asset, from 3 to 40 years, or the related lease term for capital leases. Expenditures for maintenance, repairs or minor replacements are charged to expense. Expenditures for major replacements and betterments in excess of \$5,000 and with a useful life greater than one year are capitalized.

Long-lived Asset Impairment

Family Tree evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimate future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value.

An impairment loss of \$55,411 was recognized for damage sustained to several properties' roofs caused by a hail storm for the year ended June 30, 2018. The loss is included in the net gain on disposal of assets in the statement of activities. Fair value was determined based on the replacement cost of the roof.

Deferred Revenue

Grants, contracts, and other receipts relating to future periods are deferred and recognized as revenue in the applicable future period when the related services are rendered and expenses are incurred.

Contributions

Gifts received with donor stipulations are reported as either temporarily or permanently restricted support. When a donor restriction expires, that is, when a time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified and reported as an increase in unrestricted net assets. Donor-restricted contributions whose restrictions are met within the same year as received are reported as unrestricted contributions.

Contributed Goods and Services

Donated goods are recorded in the accompanying financial statements at fair value as of the date of donation.

Contributions of services are recognized as revenue at their estimated fair value only when the services received create or enhance nonfinancial assets or require specialized skills possessed by the individuals providing the service and the service would typically need to be purchased if not donated. The value of contributed goods and services included in the financial statements for the years ended June 30, 2018 and 2017, totaled \$206,936 and \$187,505, respectively. The allocation of this amount between goods and services is as follows:

		2018		
Goods Services	\$	179,015 27,921	\$	163,084 24,421
	<u> </u>	206,936	\$	187,505

Government Grants

Family Tree receives certain revenues from grants with various governmental agencies. The disbursement of funds received under these grants generally requires compliance with the terms and conditions specified in the contracts and is subject to audit by the contracting agencies. The amount of charges to these grants that may be disallowed, if any, by such audits cannot be presently determined. However, management believes that the effect of any such audits would not have a significant impact on the financial statements; accordingly, no provision has been made in the financial statements for any liability that may result.

Income Taxes

Family Tree has been recognized as exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and a similar provision of state law. However, Family Tree is subject to federal income tax on any unrelated business taxable income. In addition, Family Tree qualifies for the charitable contribution deduction and has been classified as an organization other than a private foundation under Section 509(a).

Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the statement of activities. Certain costs have been allocated among the programs and supporting services benefited.

General and administrative expenses that have a direct services component are allocated based on the percentage of certain administrative salaries relative to total salaries in the statement of activities and functional expenses.

Concentration of Credit Risk

Financial instruments that potentially subject Family Tree to concentrations of credit risk consist of money market accounts, investment securities, and mutual funds. Family Tree places its money market accounts with creditworthy, high-quality financial institutions. Investments are made by investment managers engaged by Family Tree and the investments are monitored by management and the Board of Directors. The fair value of investments is subject to fluctuations on a year-to-year basis.

Credit risk with respect to receivables is limited due to the number and creditworthiness of the government entities and organizations from which the amounts are due.

Comparative Financial Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a complete presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with Family Tree's financial statements for the year ended June 30, 2017, from which the summarized information was derived.

Self-insurance

Family Tree has elected to self-insure for state unemployment insurance. Family Tree is liable for certain expected losses. Provisions for losses expected under these programs are recorded based upon Family Tree's estimates of the aggregate liability for claims incurred. For the years ended June 30, 2018 and 2017, \$68,389 and \$79,676 was recorded as a provision for expected losses, respectively, and is included in accrued liabilities on the statement of financial position.

Note 2: Investments and Investment Return

Investments consisted of the following at June 30:

	2018			2017			
Money market cash funds	\$	14,322	\$	6,171			
Equity mutual funds		99,983		-			
Fixed income funds		83,481		188,900			
Marketable alternative investments		24,780					
Total investments	\$	222,566	\$	195,071			
Total investment return is comprised of the following:							
		2018		2017			
Net interest and dividend income Net realized and unrealized losses	\$	4,171 (5,780)	\$	4,001 (725)			
	\$	(1,609)	\$	3,276			

See Note 11 regarding the fair value of investments.

Note 3: Receivables

Accounts receivable represent amounts due from government grants, program service fee contracts, and amounts to be received under other agreements. Accounts receivable are all due within one year. Contributions receivable represent grants awarded and pledges made before year-end from foundations, corporations and individuals. Contributions receivable include grants and pledges due within one year as well as multi-year pledges.

Family Tree uses the allowance method to determine uncollectible receivables. The allowance method is based on prior years' experience and management's analysis of specific receivable balances.

Receivables consisted of the following as of June 30:

	 2018		
Accounts receivable - government	\$ 647,876	\$	641,241
Accounts receivable - other	841		27,758
Contributions - pledges and grants	127,287		209,999
Allowance for uncollectible accounts	 (8,335)		(15,000)
	\$ 767,669	\$	863,998

Family Tree celebrated the organization's 40th anniversary year in 2016 and introduced a campaign for multi-year pledges titled "40 More" to acknowledge the milestone. Family Tree has not discounted these amounts for being due in more than one year as the amount of the discount was considered immaterial. At June 30, 2018, contributions are due by June 30 as follows:

2019 2020 2021	\$	86,537 26,550 14,200
	 \$	127,287

Note 4: Beneficial Interest in Community First Foundation

Family Tree participates in the Nonprofit Preservation Challenge Grant Program established by the Community First Foundation (Community First). The purpose of this program is to assist charitable organizations with the formation of perpetual endowment funds. Under the terms and conditions of the grant award, Family Tree made irrevocable transfers of permanently restricted funds to Community First in 2005. Community First matched contributions received by Family Tree for the Helen's Hope Women in Crisis shelter (Helen's Hope) program through July 2005 and provides investment management services. Distributions from the fund, per terms of the agreement, will be paid to Family Tree to support the Helen's Hope program. In addition, Family Tree pays Community First a 1% fee for investment management services.

Funds held by Community First for the benefit of Family Tree are recorded as interest in net assets of Community First on the statement of financial position. Family Tree's interest in Community First, including contributions transferred, match, and investment earnings, totaled \$258,568 and \$257,448 at June 30, 2018 and 2017, respectively.

Note 5: Property and Equipment

Property and equipment at June 30 consisted of:

	2018	2017
Buildings and improvements Land and land improvements	\$ 3,029,276 640,885	\$ 2,990,747
Furniture, fixtures and equipment Vehicles	90,933 68,261	635,693 110,340 68,261
venicies		
Less accumulated depreciation and amortization	3,829,355 (2,037,180)	3,805,041 (1,975,914)
	\$ 1,792,175	\$ 1,829,127

Note 6: Notes Payable

Notes payable include the following at June 30:

	2018	2017			
Note payable	\$ 457,750	\$	499,201		

Note payable to bank, interest at 5.90%, maturing August 2021; collateralized by certain property and assignment of rents on the related property. Monthly installments of \$5,849 with a balloon principal payment due at maturity.

The loan agreement states that Family Tree shall maintain a Coverage Ratio as of the end of each fiscal year of not less than 1.20 to 1.00. At June 30, 2018, Family Tree was in compliance with this covenant.

Future annual maturities of notes payable outstanding are as follows as of June 30:

2019	\$ 43,999
2020	46,641
2021	49,572
2022	317,538
	\$ 457,750

Note 7: Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets at June 30 are available for the following purposes:

	 2018	2017
Housing and Family Stabilization Services	\$ 77,212	\$ 266,987
Domestic Violence Services	189,022	130,063
Child and Youth Services	4,000	4,647
Restricted for Future Operations	 77,484	 138,615
	\$ 347,718	\$ 540,312

Permanently restricted net assets at June 30 are restricted to:

	 2018	 2017
Women in Crisis - endowment fund (Note 4)	\$ 174,917	\$ 174,917

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

	 2018	 2017
Housing and Family Stabilization Services	\$ 243,425	\$ 93,786
Domestic Violence Services	46,706	8,449
Child and Youth Services	647	-
Restricted for Future Operations	 91,850	 52,000
	\$ 382,628	\$ 154,235

Note 8: Operating Leases

Family Tree has operating lease commitments for equipment and program facilities spaces requiring monthly payments ranging from approximately \$100 to \$4,333 through December 2020. Future minimum rental payments required for such operating leases at June 30, 2018 are as follows:

2019	\$ 59,844
2020	12,181
2021	4,374
2022	900
2023	 675
Net present value of minimum lease payments	\$ 77,974

Building lease and rent expense for the years ended June 30, 2018 and 2017 was \$74,696 and \$60,879, respectively.

Note 9: Retirement Plan

Family Tree has a retirement plan (the Plan) under Internal Revenue Code Section 403(b). Employees regularly scheduled to work a minimum of 20 hours per week are eligible to participate in the Plan. The Plan allows for employees to make before-tax or after-tax Roth contributions up to 100% of their annual compensation, as limited annually by the IRS. All contributions to the Plan are fully vested when made. Effective July 1, 2017, Family Tree amended the Plan to include a discretionary employer match. For the years ended June 30, 2018 and 2017, Family Tree made matching contributions to the Plan of \$30,224 and \$0, respectively.

Note 10: Concentrations

Accounting principles generally accepted in the United States of America require disclosure of current vulnerabilities due to certain concentrations. Those matters include the following:

Contributions

Approximately 11% of all contributions were received from one donor in fiscal year 2018.

Note 11: Disclosures About Fair Value of Assets and Liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3 Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities

Investments

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections, and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy. Family Tree did not have Level 3 securities as of June 30, 2018 and 2017.

Recurring Measurements

The following tables present the fair value measurements of assets and liabilities recognized in the accompanying statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2018 and 2017:

				-	18 Iue M	easurements	s Usina	
	Total		Quoted Pricesin ActiveSignificantMarkets forOtherIdenticalObservableAssetsInputs(Level 1)(Level 2)		gnificant Other servable Inputs	Significant Unobserv- able Inputs (Level 3)		
Money market funds Equity mutual funds Marketable alternative investments Fixed income funds Beneficial interest in Community First	\$	14,322 99,983 24,781 83,480 258,568	\$	14,322 99,983 24,781 83,480	\$	- - 258,568	\$	- - -
	\$	481,134	\$	222,566	\$	258,568	\$	-

				-	17 lue Me	asurement	s Using	
	Total		Quoted Prices in Active Markets for Identical Assets (Level 1)				Significant Unobserv- able Inputs (Level 3)	
Money market Fixed income mutual funds	\$	6,171	\$	6,171	\$	-	\$	-
Short-term investment grade funds		292		292		-		-
Intermediate term investment grade		188,608		188,608		-		-
Beneficial interest in Community First		257,448		-		257,448		-
	\$	452,519	\$	195,071	\$	257,448	\$	-

The amounts reported at fair value on a recurring basis are presented on the statement of financial position under the following captions:

	 2018	2017
Investments	\$ 222,566	\$ 195,071
Beneficial interest in Community First Foundation	 258,568	 257,448
	\$ 481,134	\$ 452,519

Note 12: Subsequent Events

On May 8, 2018, Family Tree entered into a letter of intent to enter into a long-term lease of four buildings in Aurora, Colorado on the site of a former non-profit residential campus. On October 25, 2018, the lease agreement was executed. Terms include \$100 per year base rent, with an initial lease term of 40 years and four options to extend the term of the lease for an additional 10 years each. The lease also includes an option to purchase the buildings for \$100 and enter into a 99-year ground lease of the underlying land at the time certain redevelopment work on the campus is completed. The property will be used for a new Family Tree program known as Generational Opportunities to Achieve Long-Term Success (GOALS) which will provide housing and supportive services to families overcoming homelessness.

Subsequent events have been evaluated through October 25, 2018, which is the date the financial statements were available to be issued.

Supplementary Information

Family Tree, Inc. Schedule of Expenditures of Federal Awards Year Ended June 30, 2018

Federal Grantor/ Pass-Through Grantor/ Program or Cluster Title	Federal CFDA Number	Pass-Through Entity Identifying Number	Total Federal Expenditures
U.S. Department of Housing and Urban Development			
Direct Program			
Supportive Housing Program	14.267	CO0108L8T031504	\$ 52,104
Supportive Housing Program	14.267	CO0052L8T031609	299,823
Supportive Housing Program	14.267	CO0052L8T031710	232,649
Supportive Housing Program	14.267	CO0133L8T031500	48,638
Supportive Housing Program	14.267	CO0133L8T031601	408,090
Pass-through programs from)
Volunteers of America Colorado Branch -			
Supporting Housing Program - Youth Transition Project	14.267	CO0059L8T031610	56,122
Supporting Housing Program - Youth Transition Project	14.235	CO0059L8T031609	131,846
Colorado Coalition for the Homeless -			,
Rapid Rehousing Demonstration	14.267	CO0024L8T031505	35,509
Rapid Rehousing Demonstration	14.267	CO0031L8T031609	34,412
Rapid Rehousing Demonstration	14.267	None provided	25,597
Colorado Department of Local Affairs -			
Emergency Shelter Grants Program	14.231	None provided	76,403
Emergency Shelter Grants Program	14.231	MDHIESG-FT418	31,674
Emergency Shelter Grants Program	14.231	H7ESG16923	16,710
Emergency Shelter Grants Program	14.231	H8ESG17923	5,226
Emergency Shelter Grants Program	14.231	H6ESG16961	15,346
Emergency Shelter Grants Program	14.231	H8ESG17961	8,260
Permanent Supportive Housing Program	14.267	H7SCPB021	1,709
Permanent Supportive Housing Program	14.267	H8PSH17079	124,619
Boulder County -			
Continuum of Care	14.267	CO0134L8T031500	7,376
Continuum of Care	14.267	None provided	22,940
Arapahoe County Community Resources -			
Community Development Block Grant	14.218	ENPS1710	20,000
City of Denver - HOME Grow Denver	14.239	OEDDEV-201733169-00	145,153
Total U.S. Department of Housing			
and Urban Development			1,800,206

Family Tree, Inc. Schedule of Expenditures of Federal Awards (continued) Year Ended June 30, 2018

Federal Grantor/ Pass-Through Grantor/ Program or Cluster Title	Federal CFDA Number	Pass-Through Entity Identifying Number	Total Federal Expenditures
U.S. Department of Health and Human Services			
Pass-through programs from			
Colorado Department of Human Services			
Family Violence Prevention and Services	93.671	16 IHFA 82046	18,969
Family Violence Prevention and Services	93.671	18 IHFA 103693	33,125
Federal Temporary Assistance for			
Needy Families Block Grant	93.558	18 IHFA 103693	29,281
Jefferson County Community Development			
Jefferson County Department of Human Services			
Community Services Block Grant	93.569	CC 15-022	60,204
Community Services Block Grant	93.569	None provided	21,729
Arapahoe County Department of Social Services			
Temporary Assistance for Needy Families	93.558	None provided	327,800
Total U.S. Department of Health			
and Human Services			491,108
U.S. Department of Justice			
Pass-through programs from Colorado Department of Public Safety, Division of Criminal Justice -			
Violence Against Women Formula Grants	16.575	2015-VA-16-013653-01	111 550
Violence Against Women Formula Grants	16.575	2015-VA-16-013653-01	111,550
violence riganist violiten i orinata Grants	10.375	2013- VA-10-015055-01	106,106
Total U.S. Department of Justice			217,656
U.S. Department of Agriculture			
Pass-through programs from State of Colorado Department of Health & Environment			
Child and Adult Food Care Program	10.558	0010280	8,116
Total U.S. Department of Agriculture			8,116
Federal Emergency Management Agency			
Women in Crisis	97.024	104200-001	23,868
House of Hope	97.024	098000-013	20,678
Total Federal Emergency Management Agency			44,546
			\$ 2,561,632

Family Tree, Inc. Notes to Schedule of Expenditures of Federal Awards Year Ended June 30, 2018

Notes to Schedule

- 1. The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of Family Tree, Inc. under programs of the federal government for the year ended June 30, 2018. The accompanying notes are an integral part of this Schedule. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Family Tree, Inc., it is not intended to and does not present the financial position, changes in net assets or cash flows of Family Tree, Inc.
- 2. Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the Schedule represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior years. Family Tree, Inc. has elected not to use the 10 percent de minimis indirect cost rate allowed under the Uniform Guidance. Such expenditures are recognized following, as applicable, the cost principles contained in Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, wherein certain types of expenditures are not allowable or are limited as to reimbursement.
- 3. There were no federal awards provided to subrecipients.



Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with *Government Auditing Standards*

Board of Directors Family Tree, Inc. Wheat Ridge, Colorado

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Family Tree, Inc. (Family Tree), which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 25, 2018.

Internal Control Over Financial Reporting

Management of Family Tree is responsible for establishing and maintaining effective internal control over financial reporting (internal control). In planning and performing our audit, we considered Family Tree's internal control to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Family Tree's internal control. Accordingly, we do not express an opinion on the effectiveness of Family Tree's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of Family Tree's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



Board of Directors Family Tree, Inc.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Family Tree's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We also noted certain matters, which we reported to Family Tree's management in a separate letter dated October 25, 2018.

Purpose of this Report

The purpose of this communication is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Family Tree's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

BKD,LIP

Denver, Colorado October 25, 2018



Independent Auditor's Report on Compliance for Each Major Federal Program and Report on Internal Control Over Compliance

Board of Directors Family Tree, Inc. Wheat Ridge, Colorado

Report on Compliance for Each Major Federal Program

We have audited Family Tree, Inc. (Family Tree's) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2018. Family Tree's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts and grants applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Family Tree's major federal programs based on our audit of the types of compliance requirements referred to above.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Family Tree's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Family Tree's compliance.



Board of Directors Family Tree, Inc.

Opinion on Each Major Federal Program

In our opinion, Family Tree, Inc. complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2018.

Report on Internal Control Over Compliance

Management of Family Tree, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Family Tree's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Family Tree's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance with a type of compliance is a deficiency or compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control and compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this communication is not suitable for any other purpose.

BKD,LIP

Denver, Colorado October 25, 2018

Family Tree, Inc. Schedule of Findings and Questioned Costs Year Ended June 30, 2018

Summary of Auditor's Results

Financial Statements

1. The type of report the auditor issued on whether the financial statements audited were prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) was:

	Unmodified	Qualified	Adverse	Disclaimer	
2.	The independent audito	r's report on intern	al control over fina	ncial reporting discl	osed:
	Significant deficie	ncy(ies)?		Yes	None reported
	Material weakness	(es)?		Yes	🔀 No
3.	Noncompliance consid disclosed by the audit?		e financial statemer	nts was	🔀 No
Fed	eral Awards				
4.	The independent audit disclosed:	or's report on inter	nal control over cor	npliance for major fo	ederal awards programs
	Significant deficie	ncy(ies)?		Yes	None reported
	Material weakness	(es)?		Yes	🖂 No
5.	The opinion expressed programs was:	in the independent	auditor's report on	compliance for maj	or federal award

The audit disclosed findings required to be reported by 6. Yes No 2 CFR 200.516(a)?

Family Tree, Inc. Schedule of Findings and Questioned Costs (continued) Year Ended June 30, 2018

7. Identification of major programs:

Cluster/Program	CFDA Number
Supporting Housing Program	14.267
U.S. Department of Housing and Urban Development	
Volunteers of America Colorado Branch -	
Youth Transition Project	
Colorado Coalition for the Homeless -	
Rapid Rehousing Demonstration	

8. The threshold used to distinguish between Type A and Type B programs was \$750,000.

9. Auditee qualified as low-risk auditee?

Yes No

Family Tree, Inc. Schedule of Findings and Questioned Costs (continued) Year Ended June 30, 2018

Findings Required to be Reported by Government Auditing Standards

Reference		Questioned
Number	Finding	Costs

No matters are reportable.

Findings Required to be Reported by the Uniform Guidance

Reference		Questioned
Number	Finding	Costs

No matters are reportable.

Family Tree, Inc. Summary Schedule of Prior Audit Findings Year Ended June 30, 2018

Reference Number

Summary of Finding

Status

No matters are reportable.